



Metro



Doing business with Metro

Expanding opportunity through contracting

Diversity in contracting matters

Positive results for the region:

- Creates healthy economy in the Metro region
- Builds capacity of local COBID certified firms
- Increases competition, and
- Adds different perspectives

Outreach and training efforts



Metro contracts for...

- Construction and maintenance
- Architecture and engineering
- Forestry and landscaping
- Foodservice and supplies
- Professional, technical and scientific services
- Goods manufacture and supply
- ...and more

Contracting thresholds

Procurement Type	Goods and Services	Personal Services	Public Improvement
Small	Under \$10,000	Under \$10,000	Under \$5,000
Intermediate <i>Posted on ORPIN</i>	\$10,000 - \$150,000	\$10,000 - \$150,000	\$5,000 - \$100,000
Formal <i>Posted on ORPIN</i>	\$150,000 and over	\$150,000 and over	\$100,000 and over

What can you do as a vendor?

- Register with ORPIN and check *pdxprocurementsearch.com*
- Get COBID certified
- Check the Metro website for training opportunities
- Attend Metro's Annual Small Business Open House
- Scan the Portland Business Tribune for business opportunities
- Network with chambers

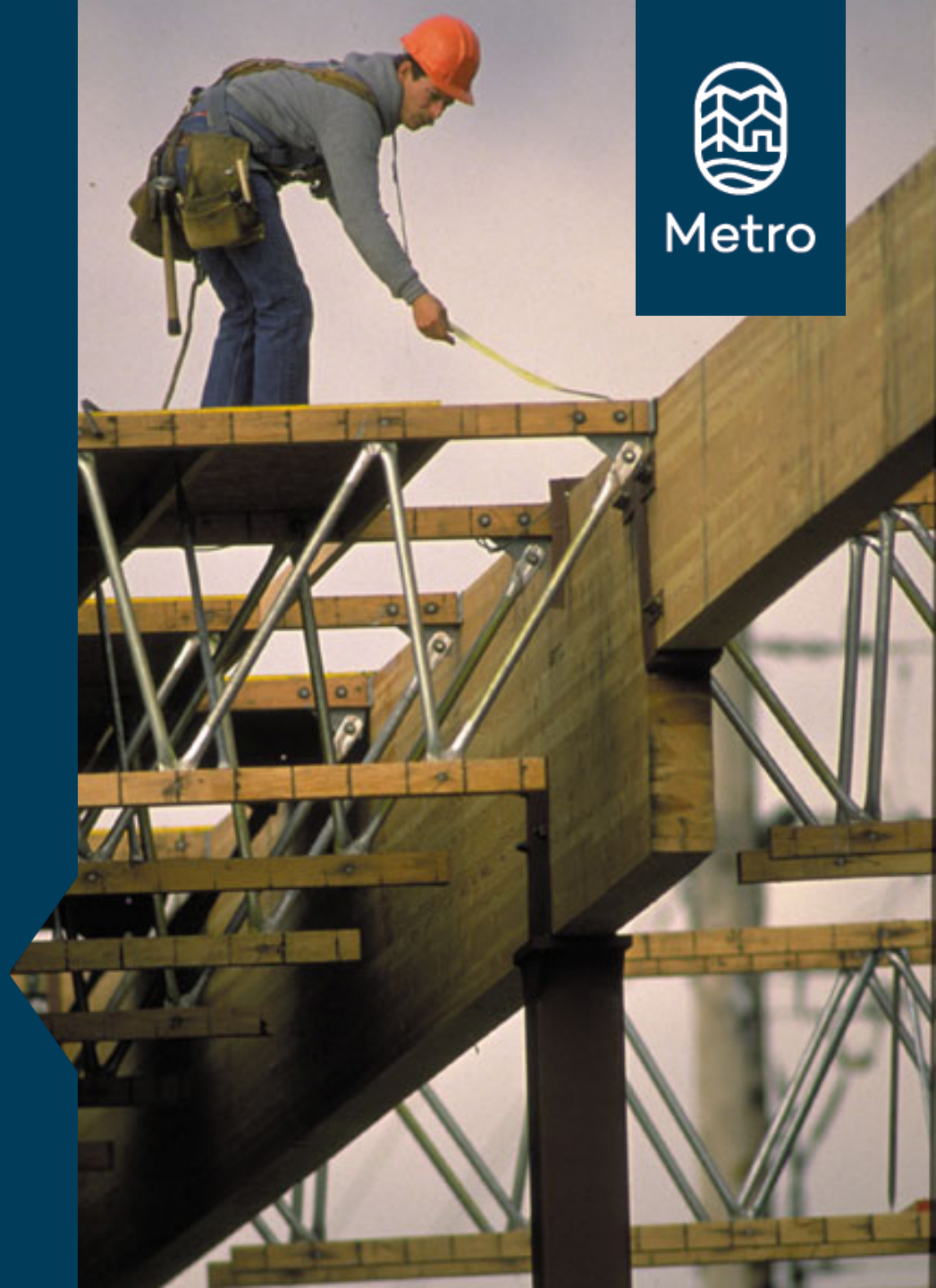
What can you do as a vendor?

- Legal capacity to conduct business in Oregon
- Comply with Equal Employment regulations
- Submit bids and proposals prior to the deadline
- Double check your bid/proposal document

What's on the horizon

- **Small Business Open House**
 - February 2018
- **More training and technical assistance**
 - Check our oregonmetro.gov for dates
 - Check pdxprocurementsearch.com and ORPIN for dates

Procurement and contracting rules



Metro

Project overview

- What they are: New consistent and flexible rules
- Why we have them: To do the right thing in handling public dollars responsibly and transparently
- Increase opportunities to small businesses

Project overview

- How we developed them: Collaborative process to meet needs of venues and Metro departments
- Changes we made: More consistency, more accountability, more focus on equity

Equity in contracting

Increase COBID participation

- General program activities
 - Outreach, open house, certification events
 - Workshops and other trainings
 - Package contracting opportunities
 - Internal education

Equity in contracting

Capacity building, helping firms grow

- Diversity scoring requirement – 20%
- COBID Marketplace
 - Personal services direct contract award of \$50,000
 - Construction between \$5,000 and \$50,000 available to COBID firms only

Equity in contracting

- Subcontractor Equity Program
 - Prime contractor solicitation requirements
 - Prime contractor follow-up requirements to offer real opportunities
 - Primes must contact all COBID firms who attended pre-bid meeting
 - Prime contractor assists and advises subcontractors
- Equity strategy discussion for larger procurements

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